

# VERINT®

## Cyber Intelligence

Verint® Cyber Intelligence™ is a global provider of Data Mining Software for Cyber and Security Intelligence, helping governments and enterprises to prevent terror, crime and cyber threats.

We have over two decades of cyber intelligence experience leveraging data mining software, deep domain expertise, and advanced intelligence methodologies to address a broad range of security missions for intelligence, cyber, and physical security organizations. Our solutions incorporate predictive intelligence, artificial intelligence, and other advanced analytic technologies to help organizations address new and increasingly sophisticated threats.

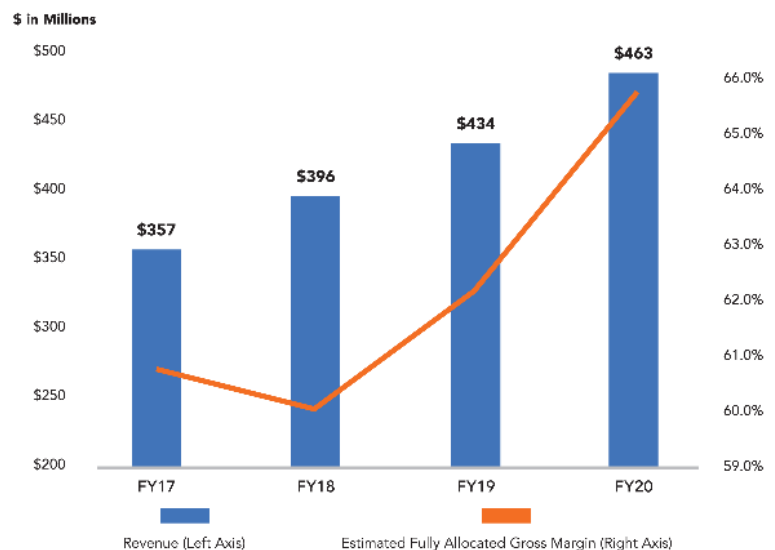
### Gross Margin Expansion Driven by Software Model Transition

> 10% Gross Profit Growth<sup>1</sup>

<sup>1</sup> FY20 results.

<sup>2</sup> Non-GAAP metrics. Cyber Intelligence GAAP revenue in FY17, FY18, FY19, and FY20 was \$356.2 million, \$395.2 million, \$433.4 million and \$457.1 million, respectively.

### Financial Strength<sup>2</sup>

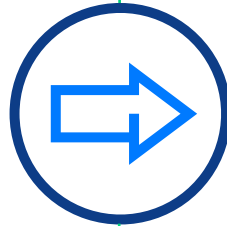


Fiscal year ends January 31.

# Software Model Transition Progressing Well

## Historical Government Integrator Model:

Bundled software, hardware, custom development and integration services



## Software Model:

Unbundled and open software

### Customer Benefits:

Accelerating innovation and software refresh cycles

### Verint Benefits:

Better differentiation and improved margins

## Government and Enterprise Customers in 100+ Countries

**500**

Government Agencies

**600**

Enterprise Customers

Walmart

intel



Morgan Stanley

US Cellular

T-Mobile

Sprint

BANK OF TAIWAN

TIFFANY & CO.

CenturyLink

Santander

## Actionable Intelligence for a Safer World™

### Americas

info@verint.com

1-800-4VERINT

### Europe, Middle East & Africa

info.emea@verint.com

+44(0) 1932 839500

### Asia Pacific

info.apac@verint.com

+(852) 2797 5678



verint.com



twitter.com/verint



facebook.com/verint



blog.verint.com

Unauthorized use, duplication, or modification of this document in whole or in part without the written consent of Verint Systems Inc. is strictly prohibited. By providing this document, Verint Systems Inc. is not making any representations regarding the correctness or completeness of its contents and reserves the right to alter this document at any time without notice. Features listed in this document are subject to change. Not all functionality is available in all configurations. Please contact Verint for current product features and specifications. All marks referenced herein with the ® or TM symbol are registered trademarks or trademarks of Verint Systems Inc. or its subsidiaries. All rights reserved. All other marks are trademarks of their respective owners. © 2020 Verint Systems Inc. All Rights Reserved Worldwide. 04.2020

**VERINT**