

VERINT®

Cyber Intelligence

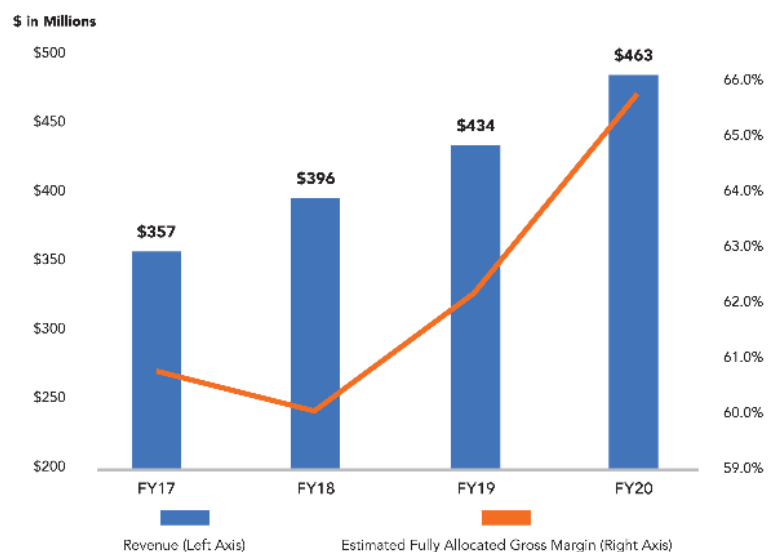
Verint® Cyber Intelligence™ is a global provider of Data Mining Software for Cyber and Security Intelligence, helping governments and enterprises to prevent terror, crime and cyber threats.

We have over two decades of cyber intelligence experience leveraging data mining software, deep domain expertise, and advanced intelligence methodologies to address a broad range of security missions for intelligence, cyber, and physical security organizations. Our solutions incorporate predictive intelligence, artificial intelligence, and other advanced analytic technologies to help organizations address new and increasingly sophisticated threats.

**Gross Margin Expansion
Driven by
Software Model Transition**

> 10% Gross Profit Growth

Financial Strength¹



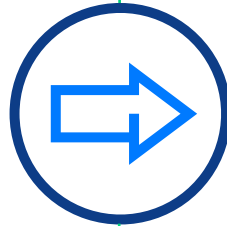
¹ Non-GAAP metrics. Cyber Intelligence GAAP revenue in FY17, FY18, FY19, and FY20 was \$356.2 million, \$395.2 million, \$433.4 million and \$457.1 million, respectively.

Fiscal year ends January 31.

Software Model Transition Progressing Well

Historical Government Integrator Model:

Bundled software, hardware, custom development and integration services



Software Model:

Unbundled and open software

Customer Benefits:

Accelerating innovation and software refresh cycles

Verint Benefits:

Better differentiation and improved margins

Government and Enterprise Customers in 100+ Countries

500

Government Agencies

600

Enterprise Customers



Morgan Stanley



BANK OF TAIWAN

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Actionable Intelligence for a Safer World™

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