Enhance the value of your investment

Get the Verint EdgeVMS you know and trust as a new cost-effective yearly service.

Introducing EdgeVMS as a Service

The new annual service offering includes:

- One-time up-front purchase of the Verint EdgeVR Network Video Recorder that best meets your needs
- Subscription Software purchased on a per-camera basis, only pay for what you need
- Minimum 3-year Subscription Software Term, paid annually
- Verint Video Xchange S-VWX-50-3—Cloud solution for video sharing
- Extended 5-year warranty
- Renewals available after initial 3-year agreement

### TRADITIONAL PURCHASE MODEL

- Network Video Recorder ............... 100%
- Verint Video Exchange .............. +3%
- Extended Warranty .................. +10%
- Cost of Capital ....................... +7%

**TOTAL COST: 120%**

### SUBSCRIPTION SOLUTION

- Network Video Recorder ............... 100%
- Verint Video Exchange .............. included
- Extended Warranty .................. included

**20% Additional Value!**

**TOTAL COST: 100%**
Verint EdgeVMS as a Service

Benefits of EdgeVMS as a Service:
A lowered total cost of ownership. Increased value. And the benefits keep coming…

<table>
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<tr>
<th>Lower TCO/OPEX</th>
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<tr>
<td>Budgeting &amp; Extended Warranty</td>
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<td>Pay cost over time instead of all up front</td>
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<td>Supports financial trends for OPEX (operating expenses) vs CAPEX (capital expenses)</td>
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<td>Includes 5-year hardware warranty (an extra 2 years of protection) as long as subscription is active</td>
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<th>Per-Camera Subscription Pricing</th>
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<td>Economical annual subscription plan</td>
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<td>Pay only for what you use; easily scalable to adapt to evolving business needs</td>
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<td>Transferable licenses to new locations; use your licenses where you need them</td>
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<tr>
<th>Includes Access to Verint Video Xchange™ Cloud (Saas)®</th>
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<tr>
<td>A cloud-based platform for secure sharing of video surveillance and security data</td>
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<td>Improved operational agility and productivity</td>
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<td>Better remediation for sharing information with authorities</td>
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EVaaS Summary of Benefits:

- New functionality through the latest software releases
- Fully-featured EdgeVMS capabilities
- Licensed Verint Video Xchange
- Complete Hardware Warranty and Software Support Coverage
- Lower upfront expenditures
- Overall ~20% more value for your money

Learn more about our EdgeVMS Service Offering by reaching out to your dedicated sales representative. insidesales@verint.com

The Customer Engagement Company™

Americas
info@verint.com
+1 770 754 1900
1-800-4VERINT

Europe, Middle East & Africa
info.emea@verint.com
+44(0) 1932 839500

Asia Pacific
info.apac@verint.com
+(852) 2797 5678

verint.com
twitter.com/verint
linkedin.com/company/verint
verint.com/blog