

# Verint EdgeVMS as a Service

Enhance the value of your investment



Get the Verint EdgeVMS you know and trust as a new cost-effective yearly service.

## Introducing EdgeVMS as a Service

EdgeVMS as a Service (EVaaS) is a better way to acquire the solution the financial services industry trusts.

### The new annual service offering includes:

- ✓ One-time up-front purchase of the Verint EdgeVR Network Video Recorder that best meets your needs
- ✓ Subscription Software purchased on a per-camera basis, only pay for what you need
- ✓ 5-year Subscription Software Term, paid annually
- ✓ Verint Video Xchange S-VVX-50-5—Cloud solution for video sharing
- ✓ Extended 5-year warranty
- ✓ Renewals available after initial 5-year agreement



### TRADITIONAL PURCHASE MODEL




	Network Video Recorder . . . . .	100%
	Verint Video Exchange . . . . .	+3%
	Extended Warranty . . . . .	+10%
	Cost of Capital . . . . .	+7%

**TOTAL COST: 120%**

**VS.**



### SUBSCRIPTION SOLUTION




	Network Video Recorder . . . . .	100%
	Verint Video Exchange . . . . .	<i>included</i>
	Extended Warranty . . . . .	<i>included</i>

**TOTAL COST: 100%**

**20% Additional Value!**

## Benefits of EdgeVMS as a Service:

A lowered total cost of ownership. Increased value. And the benefits keep coming...

 <b>Lower TCO/OPEX Budgeting &amp; Extended Warranty</b>	 <b>Per-Camera Subscription Pricing</b>	 <b>Includes Access to Verint Video Xchange™ Cloud (SaaS)®</b>
Pay total cost over 5 years instead of all up front	Economical annual subscription plan	A cloud-based platform for secure sharing of video surveillance and security data
Supports financial trends for OPEX (operating expenses) vs CAPEX (capital expenses)	Pay only for what you use; easily scalable to adapt to evolving business needs	Improved operational agility and productivity
Includes 5-year hardware warranty (an extra 2 years of protection)	Transferable licenses to new locations; use your licenses where you need them	Better remediation for sharing information with authorities

## EVaaS Summary of Benefits



New functionality through the latest software releases



Fully-featured EdgeVMS capabilities



Licensed Verint Video Xchange



Complete Hardware Warranty and Software Support Coverage



Lower upfront expenditures



Overall ~20% more value for your money

Learn more about our EdgeVMS Service Offering by reaching out to your dedicated sales representative.

[insidesales@verint.com](mailto:insidesales@verint.com)

## The Customer Engagement Company™

### Americas

[info@verint.com](mailto:info@verint.com)

1-800-4VERINT

### Europe, Middle East & Africa

[info.emea@verint.com](mailto:info.emea@verint.com)

+44(0) 1932 839500

### Asia Pacific

[info.apac@verint.com](mailto:info.apac@verint.com)

+(852) 2797 5678



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